

	TYPE	TOTAL
EXPENSES	Operations	\$ 2,674,000.00
	Sub-Total:	\$ 2,674,000.00

	TYPE	TOTAL
REVENUES	Admissions	\$ 1,340,000.00
	Facilities Rental	\$ 400,000.00
	Leased Space	\$ 280,000.00
	Programs - Aquatics	\$ 260,000.00
	Programs - General	\$ 210,000.00
	Sub-Total:	\$ 2,490,000.00

DIFFERENCE \$ (184,000.00)

EXISTING EXPENSES & REVENUE		
	Expenses	\$ -
	Revenue	\$ -

OPERATIONS & MAINTAINENCE ESTIMATES | OPERATING EXPENSES

	TYPE	BUDGET
STAFFING, INCLUDING BENEFITS	Salaried	\$ 970,000.00
	Hourly	\$ 750,000.00
	Sub-Total:	\$ 1,720,000.00

	TYPE	BUDGET
SUPPLIES	Office Supplies	\$ 10,000.00
	Operating Supplies (including pool chemicals)	\$ 62,000.00
	Program Supplies	\$ 50,000.00
	Small Tools / Minor Equipment	\$ 12,000.00
	Software / Licensing	\$ 4,000.00
	Sub-Total:	\$ 138,000.00

	TYPE	BUDGET
SERVICES	Aquatic Programs	\$ 60,000.00
	Janitorial	\$ 134,000.00
	Security System	\$ 3,000.00
	Telephone & Internet	\$ 2,000.00
	Training & Registration	\$ 5,000.00
	Sub-Total:	\$ 204,000.00

	TYPE	BUDGET
UTILITIES	Electricity	\$ 154,000.00
	Garbage / Solid Waste	\$ 12,000.00
	Gas	\$ 123,000.00
	Sewer	\$ 57,000.00
	Water	\$ 42,000.00
	Sub-Total:	\$ 388,000.00

	TYPE	BUDGET
GENERAL	Advertising (Program & Facilities)	\$ 21,000.00
	Credit Card Fees	\$ 25,000.00
	Dues & Subscriptions	\$ 2,000.00
	General Program Expenses	\$ 25,000.00
	Miscellaneous Expenses	\$ 3,000.00
	Postage	\$ 1,000.00
	Printing & Binding	\$ 2,000.00
	Rental & Leasing Operations	\$ 2,000.00
	Repairs & Maintenance	\$ 5,000.00
	Taxes & Operating Assessment	\$ 21,000.00
	Sub-Total:	\$ 107,000.00

OPERATIONS & MAINTAINENCE ESTIMATES | PROJECTED STAFFING (SALARY)

	STAFFING	SALARY	FTE	HRLY RATE	HRS	WKS	TOTAL
RECREATION	Facility Manager	\$85,000.00	1.00		40	52	\$85,000.00
	Events Coordinator	\$47,000.00	1.00		40	52	\$47,000.00
	Recreation Supervisor II	\$65,000.00	1.00		40	52	\$65,000.00
	Recreation Specialist II	\$56,000.00	2.50		40	52	\$140,000.00
	Administrative Assistant II	\$48,000.00	1.00		40	52	\$48,000.00
	Administrative Assistant I	\$44,000.00	2.50		40	52	\$110,000.00

	STAFFING	SALARY	FTE	HRLY RATE	HRS	WKS	TOTAL
AQUATICS	Supervisor II - Aquatics	\$68,000.00	1.00		40	52	\$68,000.00
	Recreation Specialist II	\$55,000.00	1.00		40	52	\$55,000.00
	Senior Lifeguard	\$30,000.00	2.50		40	52	\$75,000.00

FACILITIES	Facilities Maintenance II	\$50,000.00	1.00		40	52	\$50,000.00
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TOTAL (SALARIES): \$743,000.00

BENEFITS @ 30.4% OF SALARY: \$225,872.00

TOTAL ANNUAL FULL TIME STAFFING: \$968,872.00

TOTAL FTE POSITIONS:

14.50

OPERATIONS & MAINTAINENCE ESTIMATES | PROJECTED STAFFING (HOURLY)

	STAFFING	FTE	HRLY RATE	HRS	WKS	TOTAL
HOURLY STAFFING	Reception Desk	2.50	\$14.00	247.5	52	\$180,180.00
	Gymnasium Attendant	1.25	\$12.00	123.75	52	\$77,220.00
	Building Monitor	1.00	\$12.00	99	52	\$61,776.00
	Lifeguard	5.00	\$13.00	495	52	\$334,620.00

	STAFFING	FTE	HRLY RATE	HRS	WKS	TOTAL
PART TIME STAFFING (EVENT)	General					\$65,000.00
	Aquatics					\$78,500.00

TOTAL (HOURLY STAFFING): \$653,796.00

BENEFITS @ 15.2% OF WAGES: \$99,376.99

TOTAL ANNUAL HOURLY STAFFING: \$753,172.99

TOTAL FTE POSITIONS: 9.75

OPERATIONS & MAINTAINENCE ESTIMATES | AQUATICS PROGRAM EXPENSE

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
GROUP LESSONS	June-August	\$ 5.50	25	2	14	\$ 3,850.00
	Sept - May	\$ 5.50	15	2	38	\$ 6,270.00
					Sub Total	\$ 10,120.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
WATER EXERCISE	June-August	\$ 17.00	6	7	14	\$ 9,996.00
	Sept - Nov	\$ 17.00	7	5	12	\$ 7,140.00
	Dec - Feb	\$ 17.00	8	5	12	\$ 8,160.00
	Mar - May	\$ 17.00	9	7	14	\$ 14,994.00
					Sub Total	\$ 40,290.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
SEMI PRIVATE LESSONS	June-August	\$ 5.50	3	2	14	\$ 462.00
	Sept - Nov	\$ 5.50	1	2	12	\$ 132.00
	Dec - Feb	\$ 5.50	1	2	12	\$ 132.00
	Mar - May	\$ 5.50	2	2	14	\$ 308.00
					Sub Total	\$ 1,034.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
PRIVATE LESSONS	June-August	\$ 5.50	2	2	14	\$ 308.00
	Sept - Nov	\$ 5.50	1	2	12	\$ 132.00
	Dec - Feb	\$ 5.50	1	2	12	\$ 132.00
	Mar - May	\$ 5.50	1	2	14	\$ 154.00
					Sub Total	\$ 726.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
LIFEGUARD TRAINING	Mar - May	\$ 25.00	3	2	50	\$ 7,500.00
					Sub Total	\$ 7,500.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
AQUATIC THERAPY	June-May	\$ 20.00	2	3	26	\$ 3,120.00
					Sub Total	\$ 3,120.00

		RATE/CLASS	CLASS/DAY	DAYS	WKS	REVENUE
SWIM TEAM	June-August	\$ -	0	0	0	\$ -
	Sept - Nov	\$ -	0	0	0	\$ -
	Dec - Feb	\$ -	0	0	0	\$ -
	Mar - May	\$ -	0	0	0	\$ -
					Sub Total	\$ -

TOTAL AQUATICS PROGRAMS EXPENSES \$ 62,790.00

OPERATIONS & MAINTAINENCE ESTIMATES | GENERAL PROGRAM EXPENSE

		POSITIONS	RATE/HR	GAMES/WK	WEEKS	EXPENSE
ADULT LEAGUES	Basketball	1	\$ 22.00	6	16	\$ 2,112.00
		1	\$ 12.00	6	16	\$ 1,152.00
	Volleyball	1	\$ 15.00	4	14	\$ 840.00
	Sub Total					\$ 4,104.00

		POSITIONS	RATE/HR	GAMES/WK	WEEKS	EXPENSE
YOUTH LEAGUES	Basketball	1	\$ 22.00	6	16	\$ 2,112.00
		1	\$ 12.00	6	16	\$ 1,152.00
	Volleyball	1	\$ 15.00	4	14	\$ 840.00
	Sub Total					\$ 4,104.00

		POSITIONS	RATE/HR	HRS	WEEKS	EXPENSE
YOUTH SPORT CAMPS	Basketball	3	\$ 22.00	4	8	\$ 704.00
	Volleyball	3	\$ 22.00	4	8	\$ 704.00
	Sub Total					\$ 1,408.00

		POSITIONS	FEE/CLASS	#/WK	WEEKS	EXPENSE
ADULT CLASSES		1	\$ 15.00	8	24	\$ 2,880.00
	Sub Total					\$ 2,880.00

		POSITIONS	FEE/CLASS	#/WK	WEEKS	EXPENSE
YOUTH CLASSES		2	\$ 15.00	8	36	\$ 8,640.00
	Sub Total					\$ 8,640.00

		POSITIONS	FEE/CLASS	#/WK	WEEKS	EXPENSE
SUMMER CAMP		1	\$ 18.00	30	4	\$ 2,160.00
		3	\$ 12.50	30	4	\$ 4,500.00
	Sub Total					\$ 4,500.00

		POSITIONS	FEE/CLASS	#/WK	WEEKS	EXPENSE
MISC. CLASSES		2	\$ 15.00	8	16	\$ 3,840.00
	Sub Total					\$ 3,840.00

TOTAL GENERAL PROGRAMS EXPENSE \$ 29,476.00

OPERATIONS & MAINTAINENCE ESTIMATES | ADMISSION REVENUE

		AGE	FEE	NUMBER	REVENUE
DAILY	Children (0-4)	0-4	\$ -		\$ -
	Youth(5-17)	5-17	\$ 5.00	25	\$ 125.00
	Adult (18-61)	18-61	\$ 6.00	35	\$ 210.00
	Senior (62+)	61+	\$ 5.00	20	\$ 100.00
	Non-Resident (25%)				\$ 80.00
	Sub-Total			80	\$ 515.00
				Total Daily Fees / Year	\$ 187,975.00

		AGE	FEE	NUMBER	REVENUE
MONTHLY	Children (0-4)	0-4	\$ -		\$ -
	Youth(5-17)	5-17	\$ 20.00	50	\$ 1,000.00
	Adult (18-61)	18-61	\$ 35.00	350	\$ 12,250.00
	Senior (62+)	61+	\$ 30.00	275	\$ 8,250.00
	Household (4 Avg.)		\$ 90.00	350	\$ 31,500.00
	Non-Resident (25%)				\$ 11,210.94
Sub-Total			1025	\$ 64,210.94	
				Total Monthly Fees / Year	\$ 770,531.25

		AGE	FEE	NUMBER	REVENUE
ANNUAL	Children (0-4)	0-4	\$ -		\$ -
	Youth(5-17)	5-17	\$ 300.00	10	\$ 3,000.00
	Adult (18-61)	18-61	\$ 400.00	200	\$ 80,000.00
	Senior (62+)	61+	\$ 350.00	100	\$ 35,000.00
	Household (4 Avg.)		\$ 900.00	225	\$ 202,500.00
	Non-Resident (25%)				\$ 65,203.13
Sub-Total			535	\$ 385,703.13	
				Total Annual Fees / Year	\$ 385,703.13

TOTAL ADMISSION REVENUE \$ 1,344,209.38

TOTAL POPULATION COUNT	Individual			1065
	Household			2300
				Total:

OPERATIONS & MAINTAINENCE ESTIMATES | FACILITIES RENTAL REVENUE

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
MULTI USE PEFORMANCE	Full	\$ 300.00	8	45	\$ 108,000.00
	Half w Stage	\$ 200.00	8	35	\$ 56,000.00
	Half	\$ 175.00	8	35	\$ 49,000.00
Sub Total:				115	\$ 213,000.00

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
MULTI USE ACTIVITY	Full	\$ 125.00	3	120	\$ 45,000.00
	Sub Total:				\$ 45,000.00

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
COMMERCIAL KITCHEN	Full	\$ 50.00	3	160	\$ 24,000.00
	Sub Total:				\$ 24,000.00

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
MULTI GENERATIONAL ROOM	Full	\$ 30.00	3	50	\$ 4,500.00
	Sub Total:				\$ 4,500.00

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
AQUATIC CENTER	View Room	\$ 100.00	4	60	\$ 24,000.00
	1-20	\$ 100.00	2	50	\$ 10,000.00
	20-40	\$ 150.00	2	35	\$ 10,500.00
	40-100	\$ 200.00	2	30	\$ 12,000.00
	Event	\$ 250.00	4	25	\$ 25,000.00
Sub Total:					\$ 81,500.00

	TYPE	RATE / HR	HR / DAY	EVENTS	REVENUE
GYM	Full Court	\$ 75.00	2	120	\$ 18,000.00
	Half Court	\$ 50.00	2	150	\$ 15,000.00
	Sub Total:				\$ 33,000.00

TOTAL FACILITIES RENTAL REVENUE \$ 401,000.00

OPERATIONS & MAINTAINENCE ESTIMATES | LEASED SPACE REVENUE

	TYPE	LEASED SF	RATE / SF	REVENUE
LIBRARY	Library	8500	\$ 29.00	\$ 246,500.00
	Sub Total:			\$ 246,500.00

	TYPE	LEASED SF	RATE / SF	REVENUE
COMMUNITY OFFICES	Office 1	400	\$ 18.00	\$ 7,200.00
	Office 2	370	\$ 18.00	\$ 6,660.00
	Office 3	320	\$ 18.00	\$ 5,760.00
	Office 4	320	\$ 18.00	\$ 5,760.00
	Office 5	320	\$ 18.00	\$ 5,760.00
	Sub Total:			\$ 31,140.00

TOTAL LEASE SPACE REVENUE \$ 277,640.00

OPERATIONS & MAINTAINENCE ESTIMATES | AQUATICS PROGRAM REVENUE

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
GROUP LESSONS	June-August	\$ 85.00	5	25	2	3	\$ 63,750.00
	Sept - May	\$ 85.00	5	15	2	7	\$ 89,250.00
						Sub Total	\$ 153,000.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
WATER EXERCISE	June-August	\$ 45.00	12	6	7	1	\$ 22,680.00
	Sept - Nov	\$ 45.00	10	7	5	1	\$ 15,750.00
	Dec - Feb	\$ 45.00	8	8	5	1	\$ 14,400.00
	Mar - May	\$ 45.00	10	9	7	1	\$ 28,350.00
						Sub Total	\$ 81,180.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
SEMI PRIVATE LESSONS	June-August	\$ 60.00	2	3	2	3	\$ 2,160.00
	Sept - Nov	\$ 60.00	2	1	2	3	\$ 720.00
	Dec - Feb	\$ 60.00	2	1	2	3	\$ 720.00
	Mar - May	\$ 60.00	2	2	2	3	\$ 1,440.00
						Sub Total	\$ 5,040.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
PRIVATE LESSONS	June-August	\$ 75.00	1	2	2	14	\$ 4,200.00
	Sept - Nov	\$ 75.00	1	1	2	12	\$ 1,800.00
	Dec - Feb	\$ 75.00	1	1	2	12	\$ 1,800.00
	Mar - May	\$ 75.00	1	1	2	14	\$ 2,100.00
						Sub Total	\$ 9,900.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
LIFEGUARD TRAINING	Mar - May	\$ 200.00	4	3	2	2	\$ 2,400.00
						Sub Total	\$ 2,400.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
AQUATIC THERAPY	June-May	\$ 150.00	4	1	3	10	\$ 4,500.00
						Sub Total	\$ 4,500.00

		FEE	SIZE	CLASS/DAY	DAYS	SESSIONS	REVENUE
SWIM TEAMS	June-August	\$ -		0	0	0	\$ -
	Sept - Nov	\$ -		0	0	0	\$ -
	Dec - Feb	\$ -		0	0	0	\$ -
	Mar - May	\$ -		0	0	0	\$ -
						Sub Total	\$ -

TOTAL AQUATICS PROGRAMS REVENUE \$ 256,020.00

OPERATIONS & MAINTAINENCE ESTIMATES | GENERAL PROGRAM REVENUE

		TEAMS	FEE	NUMBER	REVENUE
ADULT LEAGUES	Basketball	12	\$ 500.00	2	\$ 12,000.00
	Volleyball	8	\$ 300.00	2	\$ 4,800.00
	Sub Total				\$ 16,800.00

		TEAMS	FEE	NUMBER	REVENUE
YOUTH LEAGUES	Basketball	12	\$ 500.00	2	\$ 12,000.00
	Volleyball	8	\$ 300.00	2	\$ 4,800.00
	Sub Total				\$ 16,800.00

		TEAMS	FEE	NUMBER	REVENUE
YOUTH SPORT CAMPS	Basketball	12	\$ 500.00	4	\$ 24,000.00
	Volleyball	8	\$ 300.00	4	\$ 9,600.00
	Sub Total				\$ 33,600.00

	CLASSES/WK	ENROLLED	FEE/CLASS	SESSIONS	REVENUE
ADULT CLASSES	6	8	\$ 35.00	24	\$ 40,320.00
	Sub Total				\$ 40,320.00

	CLASSES/WK	ENROLLED	FEE/CLASS	SESSIONS	REVENUE
YOUTH CLASSES	8	8	\$ 25.00	36	\$ 57,600.00
	Sub Total				\$ 57,600.00

	CLASSES/WK	ENROLLED	FEE/CLASS	SESSIONS	REVENUE
SUMMER CAMP	1	30	\$ 145.00	4	\$ 17,400.00
	Sub Total				\$ 17,400.00

	CLASSES/WK	ENROLLED	FEE/CLASS	SESSIONS	REVENUE
MISC. CLASSES	6	8	\$ 35.00	16	\$ 26,880.00
	Sub Total				\$ 26,880.00

TOTAL GENERAL PROGRAMS REVENUE \$ 209,400.00

OPERATIONS & MAINTAINENCE ESTIMATES | PROJECTED HOURS OF OPERATION

	DAYS	OPEN	CLOSE	TOTAL
WEEKLY	SUNDAY	12:00 PM	7:00 PM	7.00
	MONDAY	5:00 AM	9:00 PM	16.00
	TUESDAY	5:00 AM	9:00 PM	16.00
	WEDNESDAY	5:00 AM	9:00 PM	16.00
	THURSDAY	5:00 AM	9:00 PM	16.00
	FRIDAY	5:00 AM	9:00 PM	16.00
	SATURDAY	7:00 PM	7:00 PM	12.00

TOTAL: 99.00

FTE PER WEEK 2.475